



Partner Portal

Partner User Guide

Home Page & Navigation

Contact Partner Portal Support

Requesting Access for Additional Users/ Create New Users

Content Library

Co-Branded Collateral

Deal/Opportunity Registration

Submitting MDF Requests

Reports/Views

Home Page & Navigation

The screenshot shows the WidgetCloud Home Page. On the left, a vertical navigation menu contains icons for Home, Partner Dashboard, Library, Incentives, Training & Certification, Co-Branded Collateral, Lead Distribution, Deal Registration, MDF, Business Plans, and Partner Forum. The main content area features a large 'Welcome, Gabrielle' banner with buttons for 'Register a Deal', 'Access Resource', 'Request MDF', and 'Get Certified'. Below the banner is a 'Recently Changed' section with three case study thumbnails. To the right, there's a 'Twitter' feed, a 'Your Channel Team' section listing two members (Ella Feinstein and Rufus Vega), and a 'Promotions/ News & Announcements' section with a 'Big CXE Widget promotion in Q3' and two news items.

Use the buttons in the Welcome Message to Register Deals, View Library Content, Submit MDF Request and Complete Certifications

Recently updated or added documents will appear in the Recently Changed section of the home page.

The Channel Managers assigned to your Organization will appear in the "Your Channel Team" section.

Promotions/ News & Announcements

Home Page

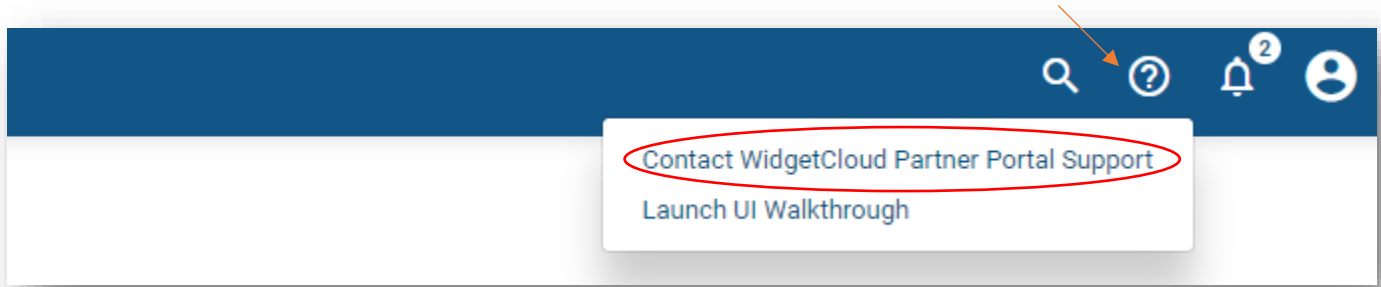
Use the left navigation menu to access other areas of the portal, such as Deal Registration, MDF, and the Library.

The screenshot shows the left navigation menu of the WidgetCloud portal. It is a vertical list of items with icons and text: Home, Partner Dashboard, Library, Incentives, Training & Certification, Co-Branded Collateral, Lead Distribution, Deal Registration, MDF, Business Plans, and Partner Forum. Each item has a right-pointing arrow next to it. At the bottom, it says 'POWERED BY Channeltivity'.

Left Navigation Menu

Contact Partner Portal Support

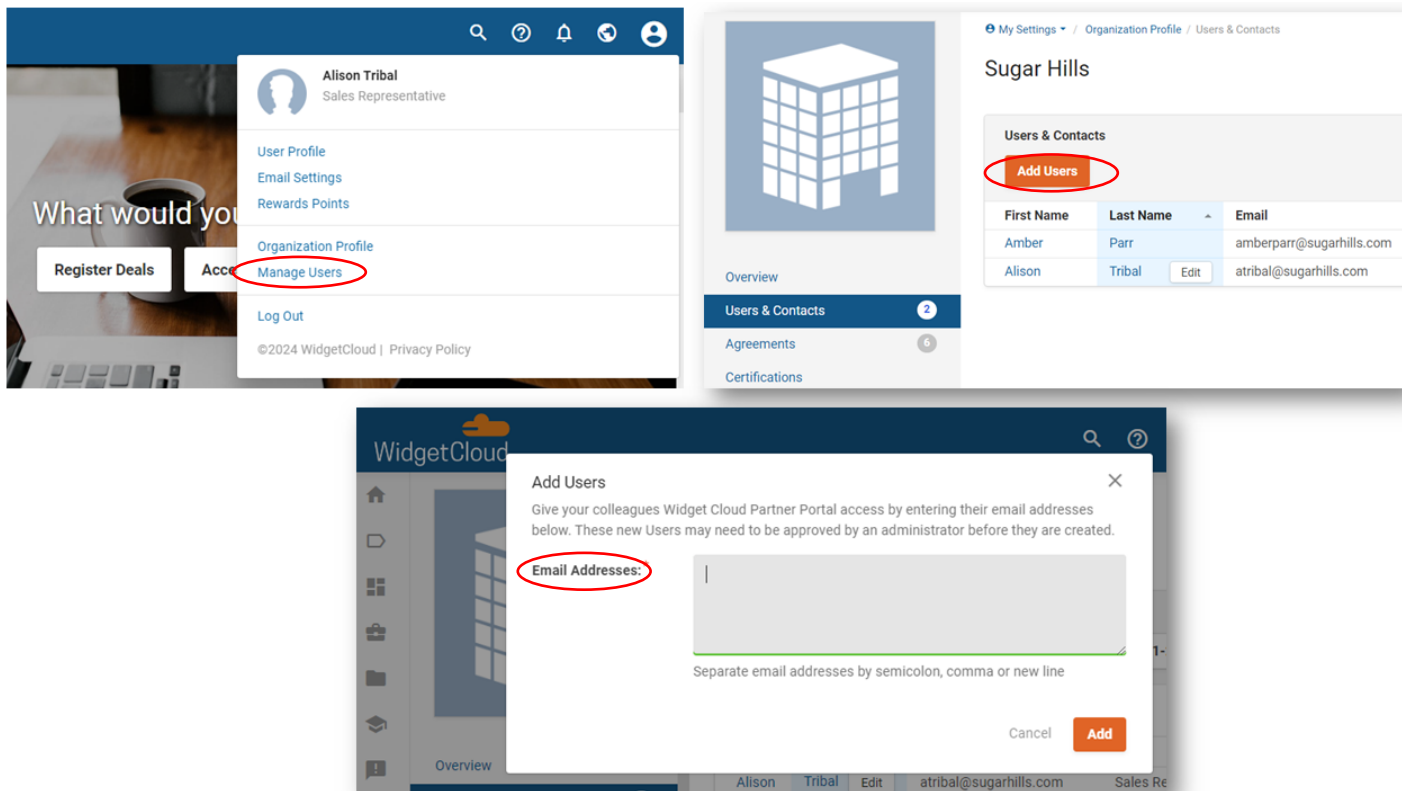
If you have questions or run into issues while using the portal, click the Question Mark icon in the top right corner of the page and select Contact WidgetCloud Partner Portal Support.



Requesting Access for Additional Users/ Creating New Users

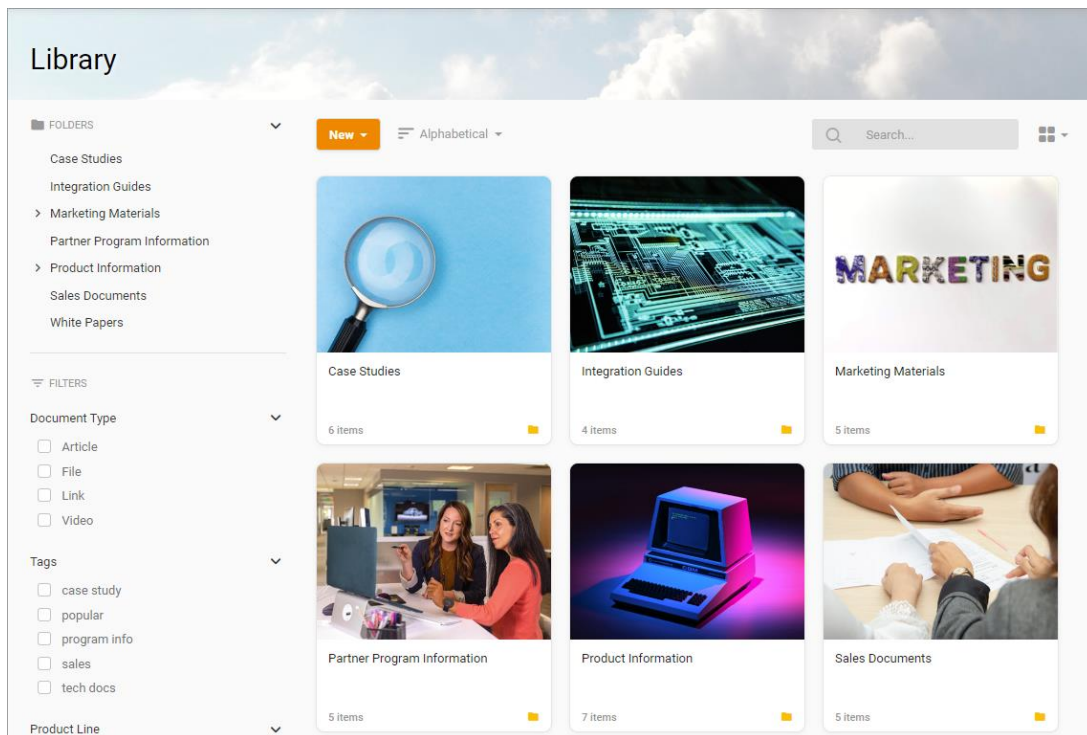
To request access for additional Users at your Organization and/or create new Users:

1. Click your profile picture or icon in the upper right corner of the portal.
2. Select Manage Users > Add Users.
3. Enter the email addresses of the Users you would like to have access to the portal, separating the email addresses using a semicolon, comma, or a new line.
4. Click the “Add” button once you've added all of the email addresses.



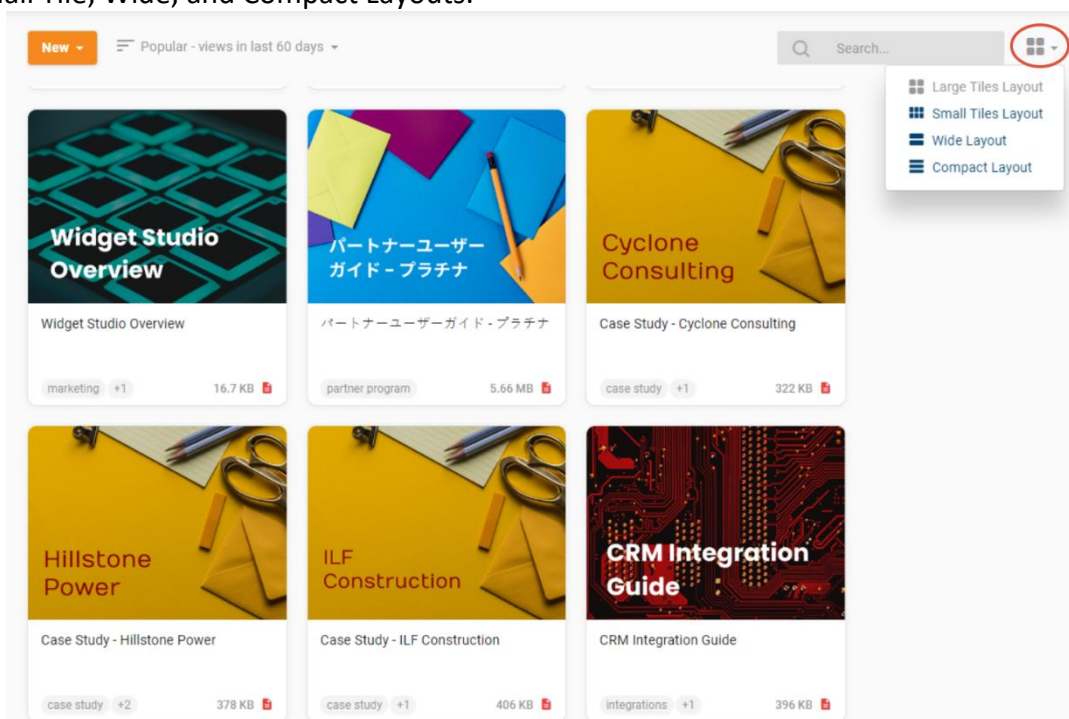
Content Library

To access content in the portal, select "Library" from the left navigation menu or "Access Resources" from the "Welcome Message." The Library is the centralized content repository for the portal, where content is categorized using Folders.

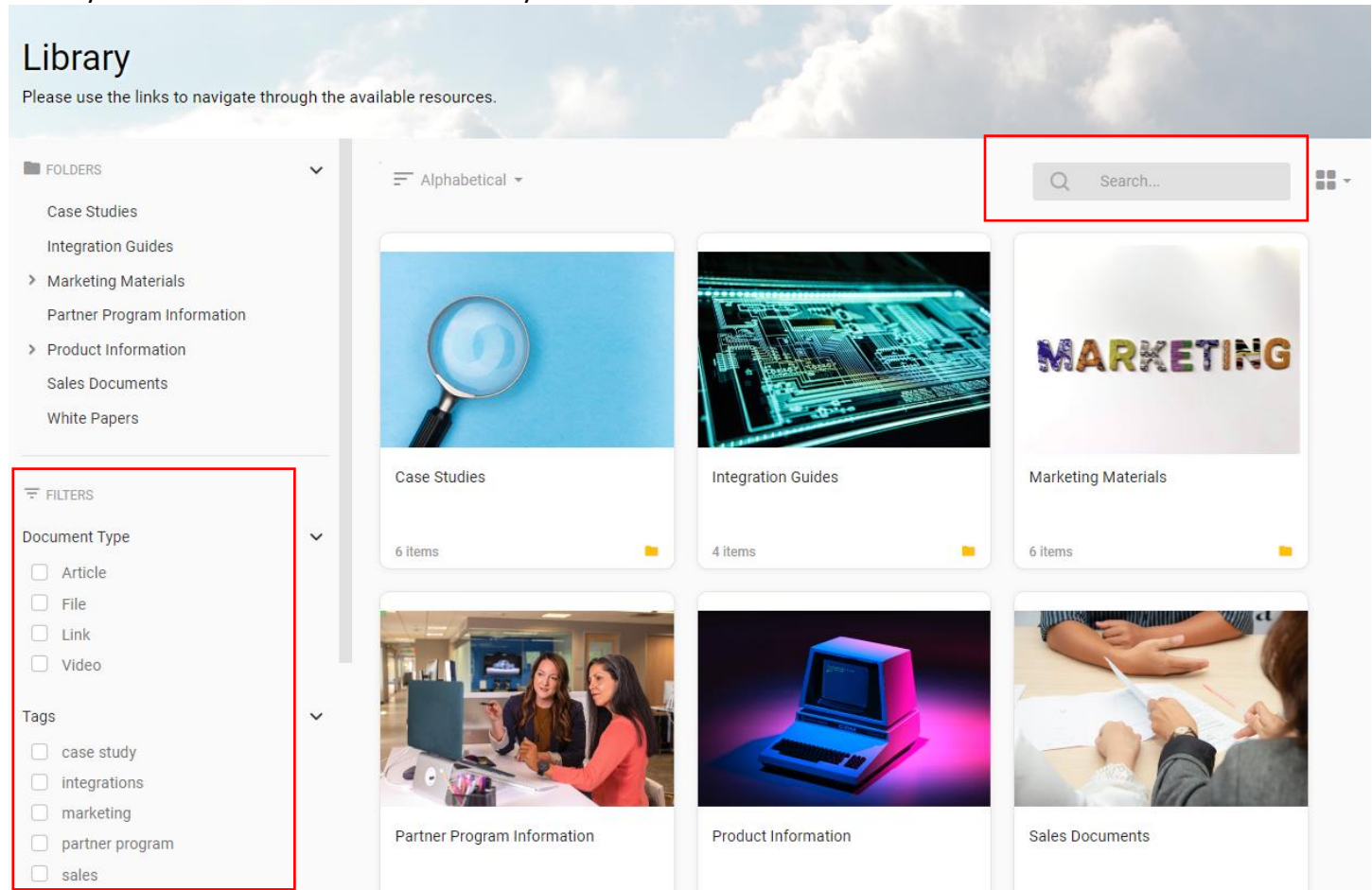


Library – Large Tile Layout

Once you click into a Folder, you can download a file by clicking on the file. You can also switch between the Large Tile, Small Tile, Wide, and Compact Layouts.

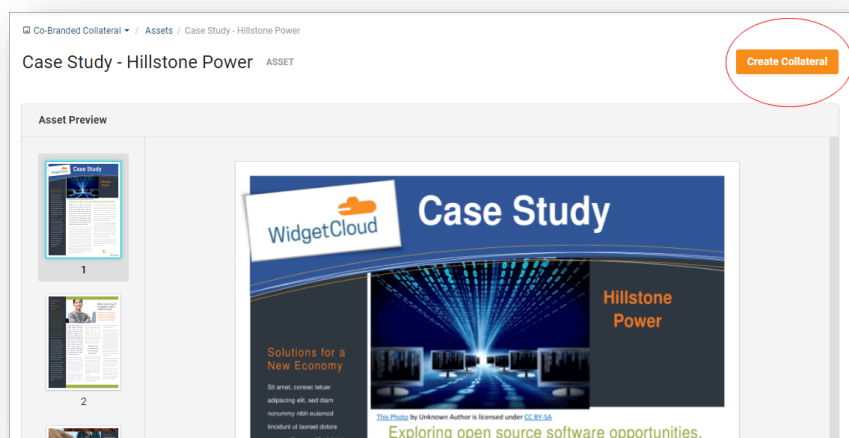


Looking for something specific? Use the filter area on the left and the search box on the right to help narrow down your search and locate the content you need.

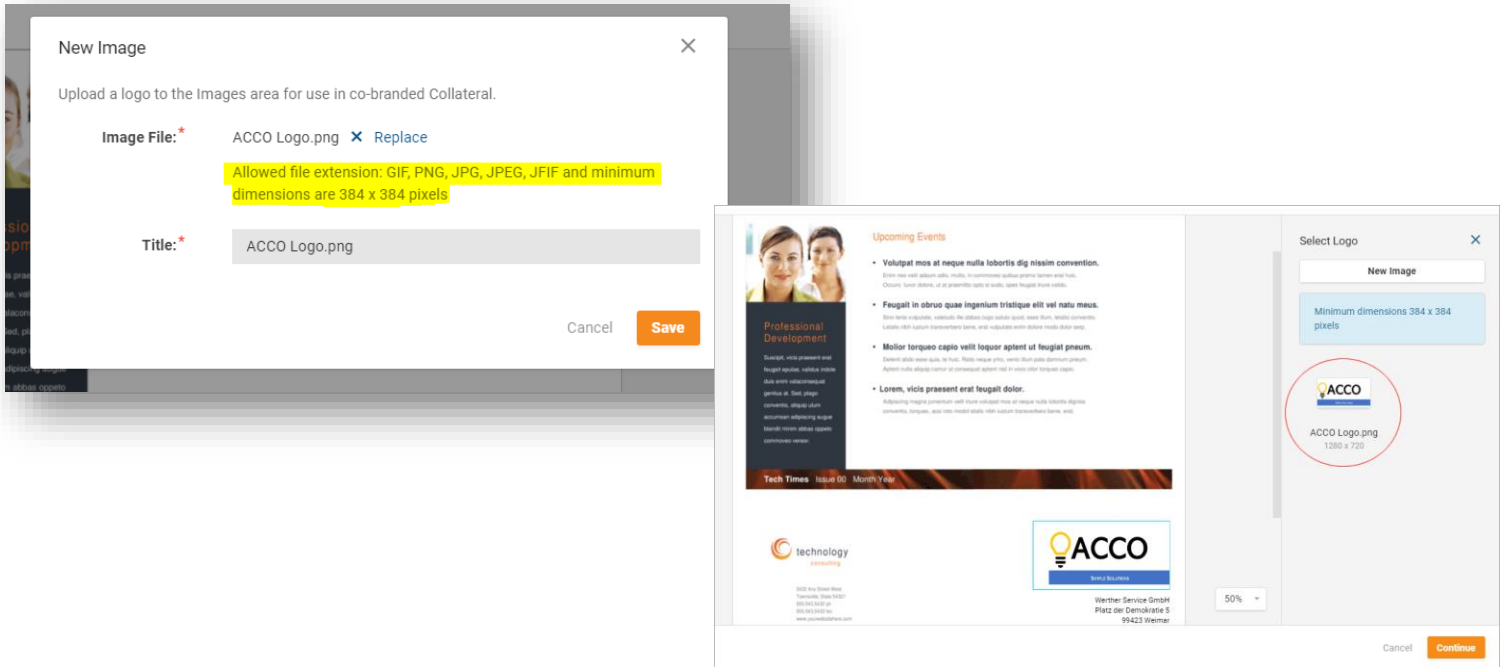


Cobranded Collateral:

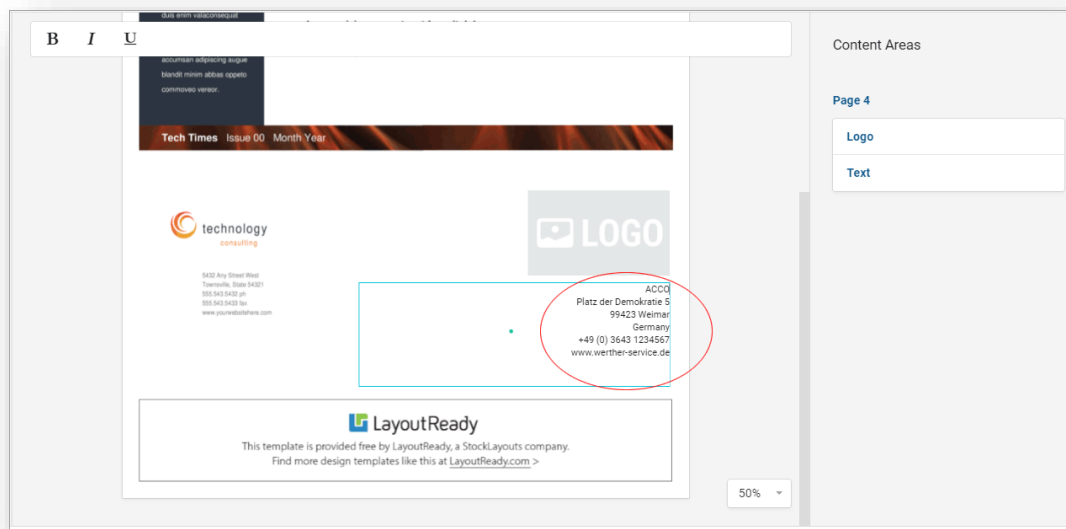
1. Select "Cobranded Collateral" in the left navigation menu.
2. Click on an Asset to begin co-branding the file with your logo and contact information.
3. Click the "Create Collateral" button in the top left corner of the page.



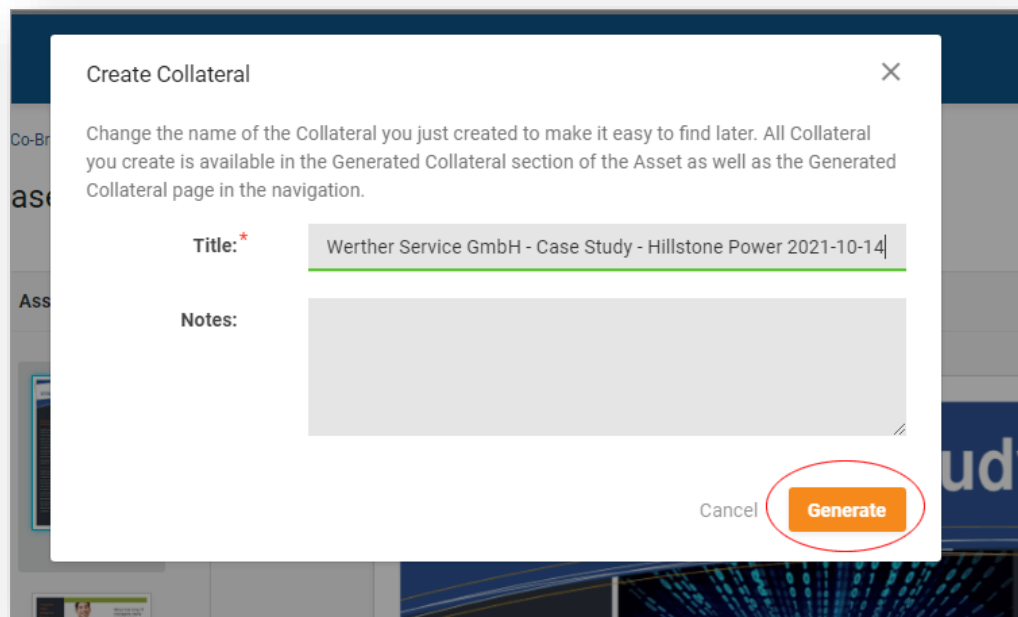
4. Verify your Organization and User profile data and click "Continue."
5. Select the Logo and Text content areas on the right-side panel to add your company's logo and contact information.
 - a. Logo Content Area: Click the "New Image" button to add your logo, and be sure to upload a high-resolution image that meets the below requirements highlighted in yellow. You'll then select the logo to add it to the logo content area.



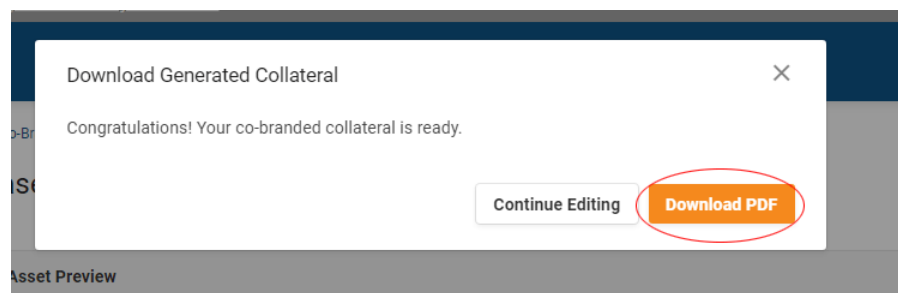
- b. Text Content Area: Your company's contact information will appear in the text content area. Click the text content area to make edits if needed.



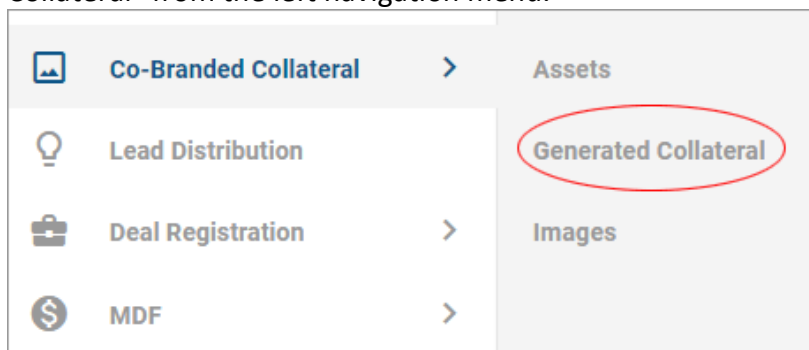
- Click the "Continue" button when you are finished, and then select "Generate" to generate your collateral.



- You can then download the PDF by clicking the "Download PDF" button.

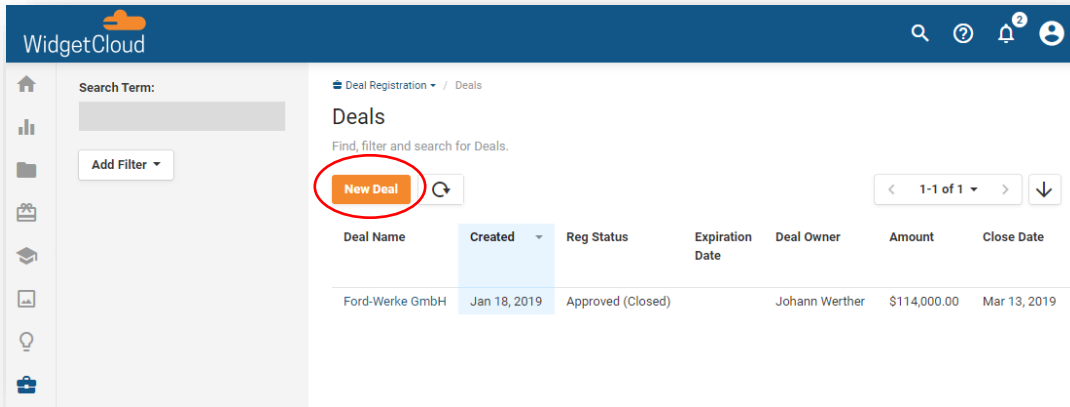


- You can view all of the collateral generated by users at your Organization by selecting "Generated Collateral" from the left navigation menu.



Deal Registration

1. Click the Deal Registration icon in the left navigation menu or click "Register a Deal" in the Welcome Message on the home page.
2. Click the "New Deal" button to complete the Deal Registration form.

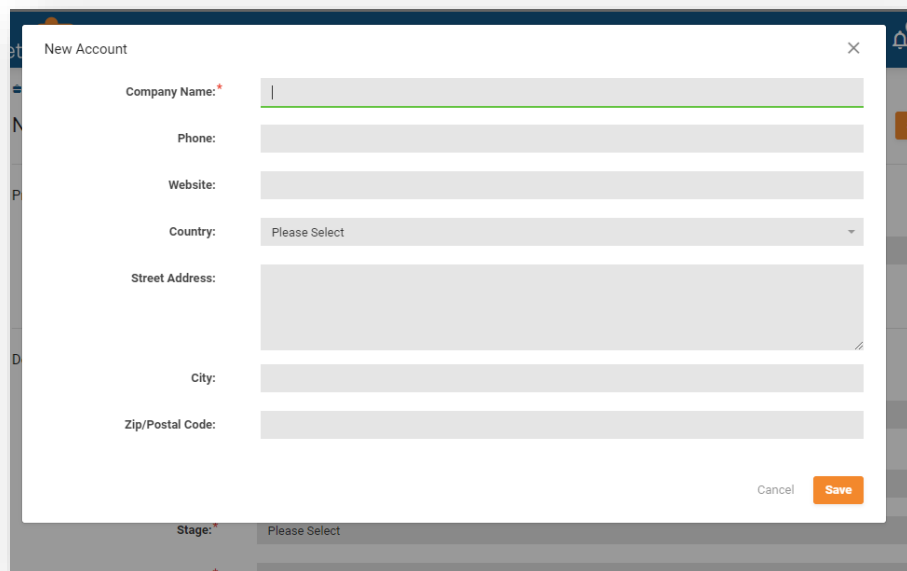


Deals/Opportunities Page

3. Enter the Customer Account & Contact associated with the Deal by selecting Create New Account. Once you register an Account and Contact, they will appear in the drop-down menu for future use.

The screenshot shows the 'New Deal' form. It has a title bar with 'Deal Registration / Deals / New' and buttons for 'Cancel' and 'Save'. The main section is titled 'Prospect Details' and contains instructions: 'Every Deal needs to be associated with a end user company (Account) and person (Contact). Please set the end user Account and Contact using the fields below.' There are two fields: 'End User Account:' with a red asterisk and a button 'Create New Account' circled in red, followed by 'or select existing' and a dropdown menu 'Please Select'; and 'End User Contact:' with a red asterisk and a button 'Create New Contact'.

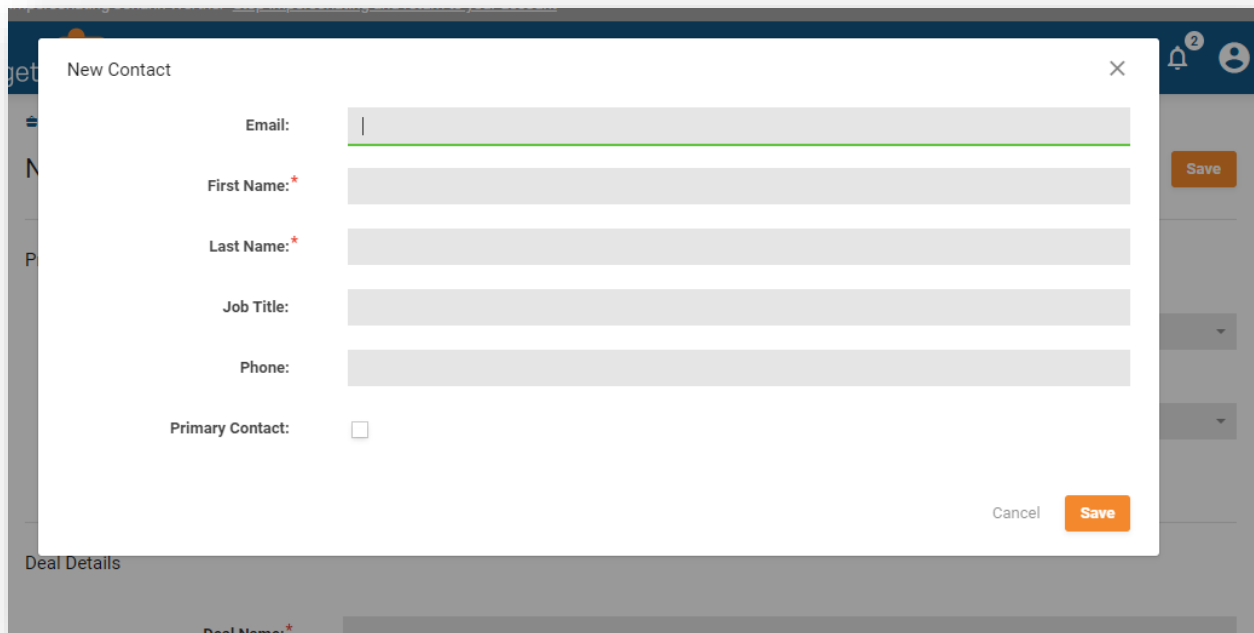
Prospect Account & Contact Details



A screenshot of a 'New Account' form. The form is a white modal box with a close button (X) in the top right corner. It contains the following fields: 'Company Name:' (required, marked with a red asterisk), 'Phone:', 'Website:', 'Country:' (a dropdown menu with 'Please Select' as the selected option), 'Street Address:', 'City:', and 'Zip/Postal Code:'. At the bottom right of the modal are 'Cancel' and 'Save' buttons. The background shows a blurred view of the application interface with a sidebar and a top navigation bar.

New Account Screen

4. After entering an Account, click the “Create New Contact” button to enter a Contact and complete the contact details.



A screenshot of a 'New Contact' form. The form is a white modal box with a close button (X) in the top right corner. It contains the following fields: 'Email:', 'First Name:' (required, marked with a red asterisk), 'Last Name:' (required, marked with a red asterisk), 'Job Title:', 'Phone:', and 'Primary Contact:' (a checkbox). At the bottom right of the modal are 'Cancel' and 'Save' buttons. The background shows a blurred view of the application interface with a sidebar and a top navigation bar.

New Contact Screen

5. With the Account and Contact added, you can scroll down the page to complete the fields in the Deal Details section. Make sure to update the Stage field to indicate where you are in the Deal's lifecycle. **You'll need to update the Stage throughout the sales process.** The Sales Stages include:
- Prospecting
 - Qualification
 - Proposal
 - Closing
 - Closed Won
 - Closed Lost

Deal Details

Deal Name: *

Give the Deal a recognizable name, for example 'ACME Corp - Maintenance Contract'.

Amount: *

Stage: *

Close Date: *

This Deal resulted from an MDF: *

funded activity:

Description: *

Contact Level/Seniority:

Organization Employees:

Organization Type:

Deal Details Screen

Updating Existing Deals

Once you have registered your Deal, you'll need to update it throughout the sales process. To view and update registered Deals, click on the title of the Deal to view its details and make updates.

Search Term:

Deal Registration / Deals

Deals

Find, filter and search for Deals.

< 1-1 of 1 >

Deal Name	Created	Reg Status	Expiration Date	Deal Owner	Amount	Close Date
Ford-Werke GmbH	Jan 18, 2019	Approved (Closed)		Johann Werther	\$114,000.00	Mar 13, 2019

Registered Deals Screen

From the Deal Details page, click "Edit" in the top right corner of the page to update the Deal details.

Deal Registration ▾ / Deals / Ford-Werke GmbH

Ford-Werke GmbH DEAL Closed (Won) Approved (Closed) Change Deal Owner Edit

Deal Registration Status

Deal Owner: Johann Werther	Registration Status: Approved (Closed)	Assigned to: Rufus Vega	Partner Action Required: —
Vendor Action Required: —			

Deal Details

Deal ID: 7	Account: Ford-Werke GmbH 50735 Köln Germany	Contact: Fritz Ford Phone: +49 123 456 789 ford@fordwerke.de	Source: Partner
Description: Global initiative to widgetize company.	Amount: \$114,000.00	Stage: Closed (Won)	Close Date: Mar 13, 2019
This Deal resulted from an MDF-funded activity: Telemarketing (ID 6)		Contact Level/Seniority: Manager	Organization Employees: under 250
Organization Type: B2C			

Deal Owner

Johann Werther
Betriebsleiter
jwerther@werther-serv...
Phone: +49 (0) 3643 1...

Assigned to

Rufus Vega
Channel Manager
rvega@widgetcloud.co...
Phone: 612-123-4567
Cell: 612-123-4567

Partner

Werther Service GmbH
Gold Reseller
Primary Contact: Joha...
Region: Europe
www.werther-service.de
Phone: +49 (0) 3643 1...

Partner Managers

Ella Feinstein
VP of Channels

Individual Deal/Opportunity Screen

Once we review the Deal, we will notify you of the Deal's approval status by updating the Registration Status field on the Deal. Approval Statuses include:

- New (Open) – Newly Registered Deals that have not been reviewed or are still in review
- Pre-Approved for 90 Days: The Deal approval expires 90 days after the Deal's creation Date
- Approved (Closed) – Once you update the Stage field to Closed Won, we will close out the Deal
- Rejected (Closed) – The Deal is rejected or expired

Deal Registration ▾ / Deals / Ford-Werke GmbH

Ford-Werke GmbH DEAL Proposal Pre-Approved for 90 days (Open) Actions ▾ Edit

Deal Registration Status

Partner Organization: Werther Service GmbH	Deal Owner: Johann Werther	Registration Status: Pre-Approved for 90 days (Open)	Assigned to: Rufus Vega
Registration Expiration Date: In 2 months 13 days (Jun 27, 2020)	Partner Action Required: —	Vendor Action Required: —	

You can also scroll down to the Deal page to view the History section. The History section contains a list of all the changes made to the record. You can add notes and upload files to the History section by selecting “New Comment/File Upload” button.

The screenshot shows the 'Deal Details' page in the WidgetCloud interface. The 'History' section is highlighted with a red circle around the 'New Comment/File Upload' button. The history entries show changes made by Jason Jacobs and Johann Werther to the deal's stage and organization type.

Deal ID	Account	Contact	Source
7	Ford-Werke GmbH 50735 Köln Germany	Fritz Ford Phone: +49 123 456 789 ford@fordwerke.de	Partner

Description	Amount	Stage	Close Date
Global initiative to widgetize company	\$114,000.00	Closed (Won)	Feb 20, 2020

This Deal resulted from an MDF-funded activity:	Contact Level/Seniority:	Organization Employees:
Telemarketing (ID 6)	Manager	under 250

Organization Type:
B2C

History

New Comment/File Upload

- Jason Jacobs made changes:
'Contact Level/Seniority' was set to 'Manager'
'Organization Employees' was set to 'under 250'
'Organization Type' was set to 'B2C'
4 days ago
Apr 10, 2020 6:36 PM GMT
- Johann Werther made changes:
'Stage' changed from 'Closing' to 'Closed (Won)'
1 month 22 days ago
Feb 21, 2020 11:11 AM GMT
- Johann Werther made changes:
'Stage' changed from 'Qualification' to 'Closing'
2 months 6 days ago
Feb 7, 2020 1:21 AM GMT

Deal History Section

If you select the Vendor Action required checkbox, the vendor will be notified about the note/file upload. If you select Partner Action required, then the Partner User that is assigned to the Deal will be notified.

The 'New History Entry' window is shown. It has a 'Comment' text area and an 'Attachment' section with an 'Upload File' button. Below the attachment section, there are two checkboxes: 'Partner Action Required' (unchecked) and 'Vendor Action Required' (checked and circled in red). At the bottom right, there are 'Cancel' and 'Save' buttons.

New History Entry

Comment:

Adding a history entry will trigger a notification to associated Users.

Attachment:

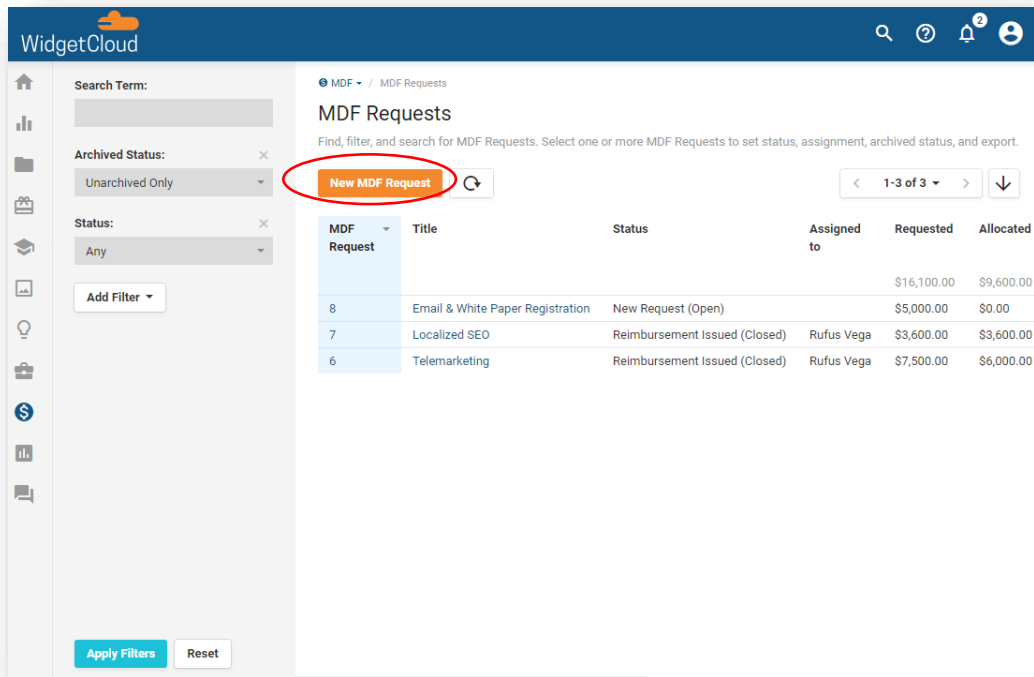
☐ Partner Action Required

☒ Vendor Action Required

New History Entry Window

Submitting MDF Requests

1. To submit MDF Request, select MDF from the left navigation menu or click the "Submit MDF" button in the Welcome Message. You'll then click the "New MDF Request" button to complete the Request form.



2. Complete the MDF details and click Save to submit your request.

The screenshot shows the 'New MDF Request' form. At the top, there are 'Cancel' and 'Save' buttons. Below is a section for 'Partner MDF Balances' with four metrics: 'Current MDF Account Balance' (\$9,200.00), 'Available Balance' (\$9,200.00), 'Available for new MDF Requests' (\$4,200.00), and 'Expiring within 30 days' (\$9,200.00). The 'MDF Request Details' section includes fields for 'MDF Request Title', 'Activity' (a dropdown menu), 'Requested Amount' (with a dollar sign), 'Description' (a text area), and 'Product(s) to be promoted'.

New MDF Requests Page

- Once your request is submitted, you can view and make updates by clicking on the title of the request on the main MDF Requests Screen.

WidgetCloud

MDF / MDF Requests

MDF Requests

Find, filter, and search for MDF Requests. Select one or more MDF Requests to set status, assignment, archived status, and export.

[New MDF Request](#) [Refresh](#)

1-3 of 3

MDF Request	Title	Status	Assigned to	Requested	Allocated
				\$16,100.00	\$9,600.00
8	Email & White Paper Registration	New Request (Open)		\$5,000.00	\$0.00
7	Localized SEO	Reimbursement Issued (Closed)	Rufus Vega	\$3,600.00	\$3,600.00
6	Telemarketing	Reimbursement Issued (Closed)	Rufus Vega	\$7,500.00	\$6,000.00

[Apply Filters](#) [Reset](#)

MDF Requests Screen

When you open an existing request, you'll see a detailed overview of your request and funds. To update the Request, click the “Edit” button in the top right. You can also use the “Actions” button to duplicate a Request or reassign a Request to a different User at your Organization.

Email & White Paper Registration MDF REQUEST New Request (Open) Actions Edit

MDF Request Status

MDF Request Owner:
Johann Werther

Assigned to:

REQUEST

\$5,000.00

Apr 27, 2019
Requested by Johann Werther

ALLOCATED AMOUNT

\$0.00

REIMBURSEMENT

\$0.00

MDF Balances

Current MDF Account Balance: ⓘ \$9,200.00	Available Balance: ⓘ \$9,200.00	Available for new MDF Requests: ⓘ \$4,200.00
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MDF Request Details

MDF Request ID: 8	Created: Apr 27, 2019	Status: New Request (Open)	Activity: Email Blast
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Once we review the Request, we will notify you of its approval status by updating the Status field on the Request. Approval statuses include:

- New Request (Open) – Newly submitted Request
- Pre-Approved for 90 Days: Funds allocated for 90days
- Reimbursement Issued – The activity is complete, and funds have been reimbursed
- Request Declined – Activity not approved
- Reimbursement Declined – Funds will not be reimbursed for the activity
- Request Expired – Activity was not completed within 90days

Email & White Paper Registration MDF REQUEST **New Request (Open)** Actions Edit

MDF Request Status

MDF Request Owner: Johann Werther **Assigned to:**

REQUEST	ALLOCATED AMOUNT	REIMBURSEMENT
\$5,000.00 Apr 27, 2019 Requested by Johann Werther	\$0.00	\$0.00

4. If you need to add comments or upload files to a Request, scroll to the bottom of the detailed overview page to the History section and click the “New Comment/ File Upload” button.

WidgetCloud

MDF Request Details

MDF Request ID:	Created:	Status:	Activity:	Description:
8	Mar 4, 2019	New Request (Open)	Email Blast	We'd like to co-brand one of your white papers about Enterprise Widget Server, put it behind a registration wall, and then send an email blast to 20,000 contacts at companies throughout Europe

Product(s) to be promoted:
Enterprise Widget Server

History

New Comment/File Upload

Johann Werther made changes: 2 months 1 day ago
Mar 4, 2019 7:48 PM GMT

'Product(s) to be promoted' was set to 'Enterprise Widget Server'
'Requested Amount' was set to '\$5,000.00'
'Description' was set to 'We'd like to co-brand one of your white papers about Enterprise Widget Server, put it behind a registration wall, and then send an email blast to 20,000 contacts at companies throughout Europe'
'Title' was set to 'Email & White Paper Registration'
'MDF Request Owner' was set to 'Johann Werther'
'Status' was set to 'New Request (Open)'
'Activity' was set to 'Email Blast'

Reporting

Pages that include a list of items such as Deals, Leads, and MDF Requests are called "lister" pages in Channeltivity. Most of the listers in Channeltivity can be customized by adding, removing, and rearranging columns to create custom Reports/Views. Frequently used reports can be saved as well as exported to Excel so that you can easily access them in the future. You can also convert the data to tables, charts, and graphs for visual reporting.

Filters:

Search Term:

Archived Status: ×
Unarchived Only ▼

Add Filter ▼

Apply Filters **Reset**

Deals Archived Status: Unarchived Only
Find, filter and search for Deals.

New Deal

Configuration Controls: 1-10 of 36

Name	Created Date	Registration Status	Deal Owner Organization Name	Deal Owner User Name	Amount
					\$3,410,834.00
Linktype Edit	May 9, 2023	New (Open)	ForrTech Int.	Caleb Elliott	\$71,280.00
Realcube - 18 WS, 55 Studio lic, install & maintenance Edit	May 8, 2023	New (Open)	ForrTech Int.	Samantha Sample	\$208,000.00
Chatterpoint - Maintenance Contract Edit	May 6, 2023	Expired (Closed)	ForrTech Int.	Samantha Sample	\$88,000.00
Yombu - Maintenance Edit	May 6, 2023	New (Open)	ForrTech Int.	Caleb Elliott	\$37,500.00
Yozio Edit	May 2, 2023	New (Open)	ForrTech Int.	Samantha Sample	\$100,000.00
Thoughtblab - Widget Infrastructure Upgrade Edit	May 1, 2023	Approved (Closed)	ForrTech Int.	Samantha Sample	\$141,500.00
Jaxbean Edit	Apr 22, 2023	New (Open)	ForrTech Int.	Leona Watts	\$44,000.00
Skyba - Widget Server XR, 8 licenses Edit	Apr 17, 2023	Expired (Closed)	ForrTech Int.	Scott Mendoza	\$96,000.00
Twitterbridge Edit	Apr 12, 2023	New (Open)	ForrTech Int.	Caleb Elliott	\$45,000.00

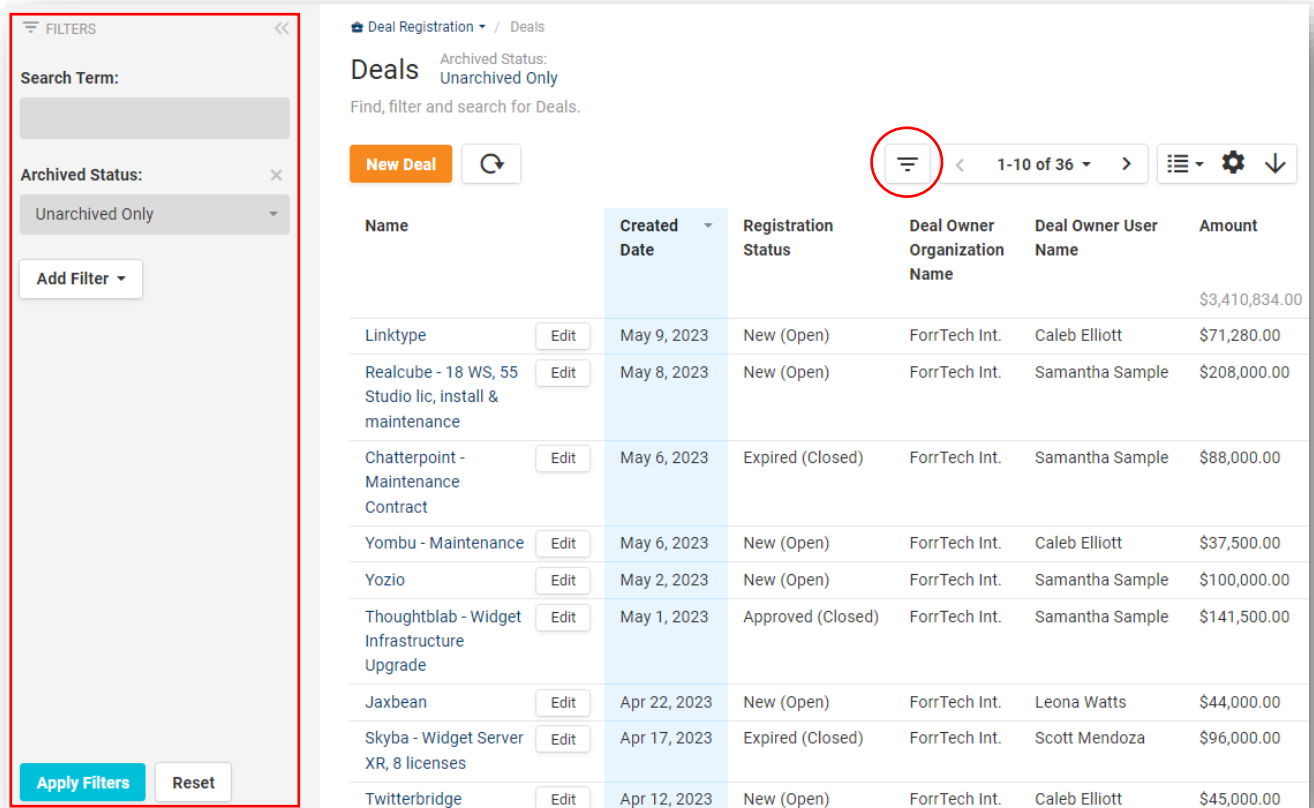
Deals Lister Page

All of the lister configuration options are accessible through the controls in the top right corner:

Configuration Controls: 1-10 of 36

Deal Owner Organization Name **Deal Owner User Name** **Amount**

- The filter icon allows you to show and hide the filter menu on the left side panel.



Deals Archived Status: Unarchived Only
Find, filter and search for Deals.

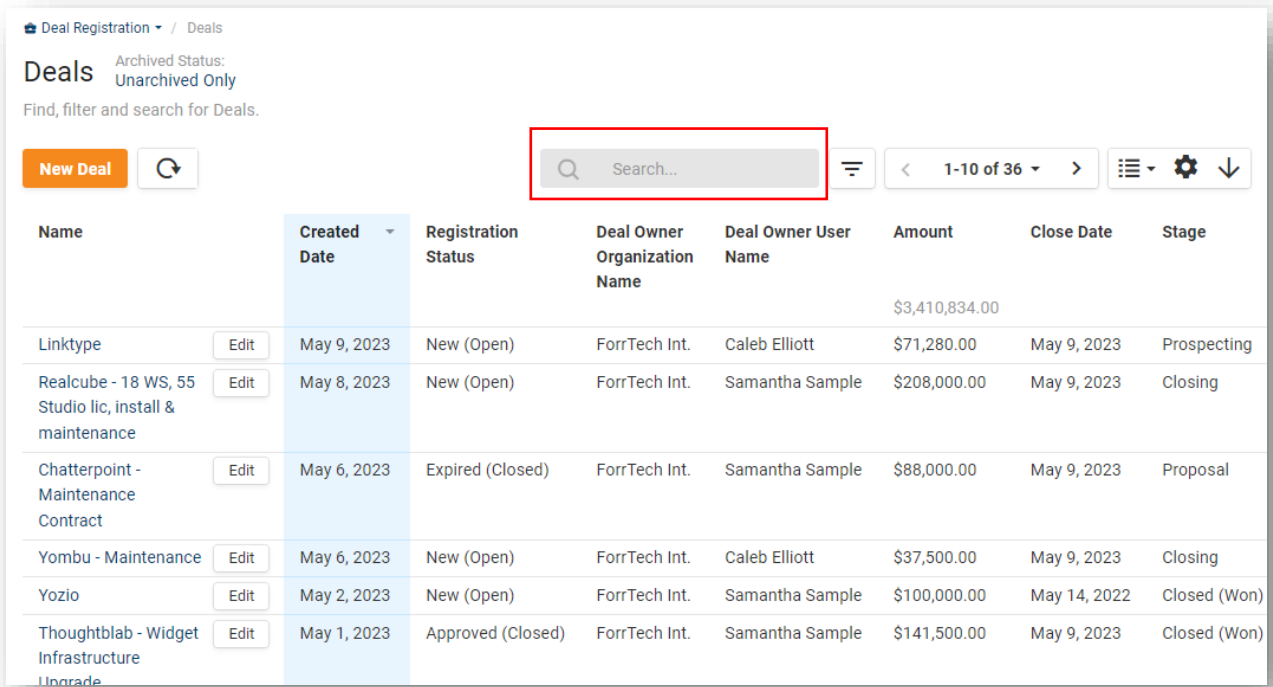
Filters Panel (Left):

- Search Term:
- Archived Status: Unarchived Only
- Add Filter
- Apply Filters
- Reset

Table:

Name	Created Date	Registration Status	Deal Owner Organization Name	Deal Owner User Name	Amount
					\$3,410,834.00
Linktype	May 9, 2023	New (Open)	ForrTech Int.	Caleb Elliott	\$71,280.00
Realcube - 18 WS, 55 Studio lic, install & maintenance	May 8, 2023	New (Open)	ForrTech Int.	Samantha Sample	\$208,000.00
Chatterpoint - Maintenance Contract	May 6, 2023	Expired (Closed)	ForrTech Int.	Samantha Sample	\$88,000.00
Yombu - Maintenance	May 6, 2023	New (Open)	ForrTech Int.	Caleb Elliott	\$37,500.00
Yozio	May 2, 2023	New (Open)	ForrTech Int.	Samantha Sample	\$100,000.00
Thoughtblab - Widget Infrastructure Upgrade	May 1, 2023	Approved (Closed)	ForrTech Int.	Samantha Sample	\$141,500.00
Jaxbean	Apr 22, 2023	New (Open)	ForrTech Int.	Leona Watts	\$44,000.00
Skyba - Widget Server XR, 8 licenses	Apr 17, 2023	Expired (Closed)	ForrTech Int.	Scott Mendoza	\$96,000.00
Twitterbridge	Apr 12, 2023	New (Open)	ForrTech Int.	Caleb Elliott	\$45,000.00

- You can search for items in the search box that appears at the top of the lister page when the filter menu is hidden from your view.



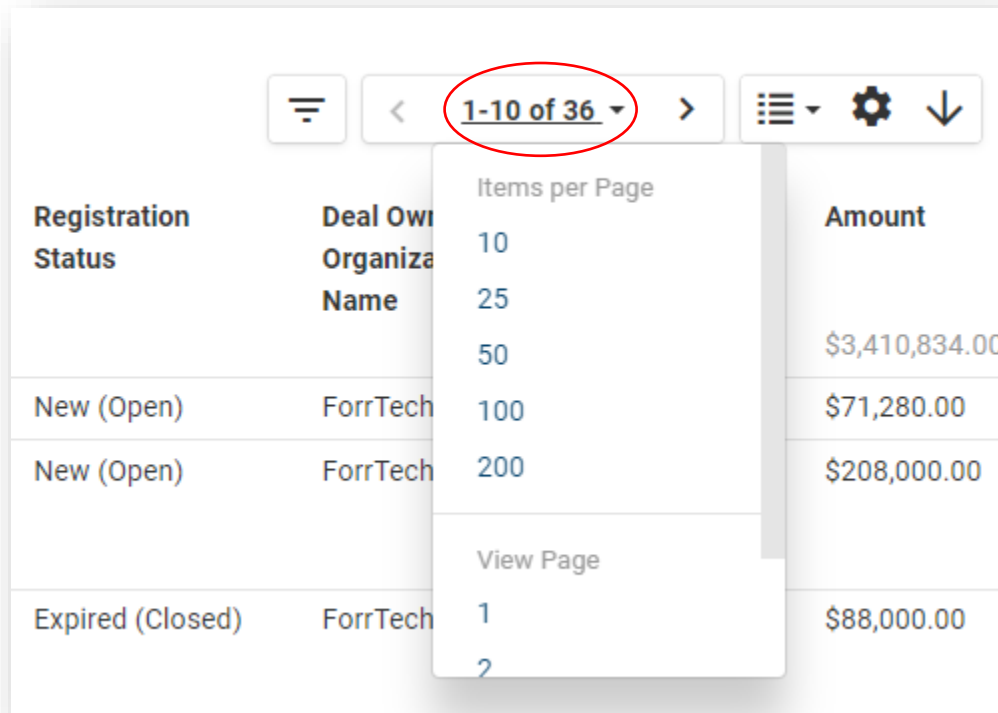
Deals Archived Status: Unarchived Only
Find, filter and search for Deals.

Search Box:

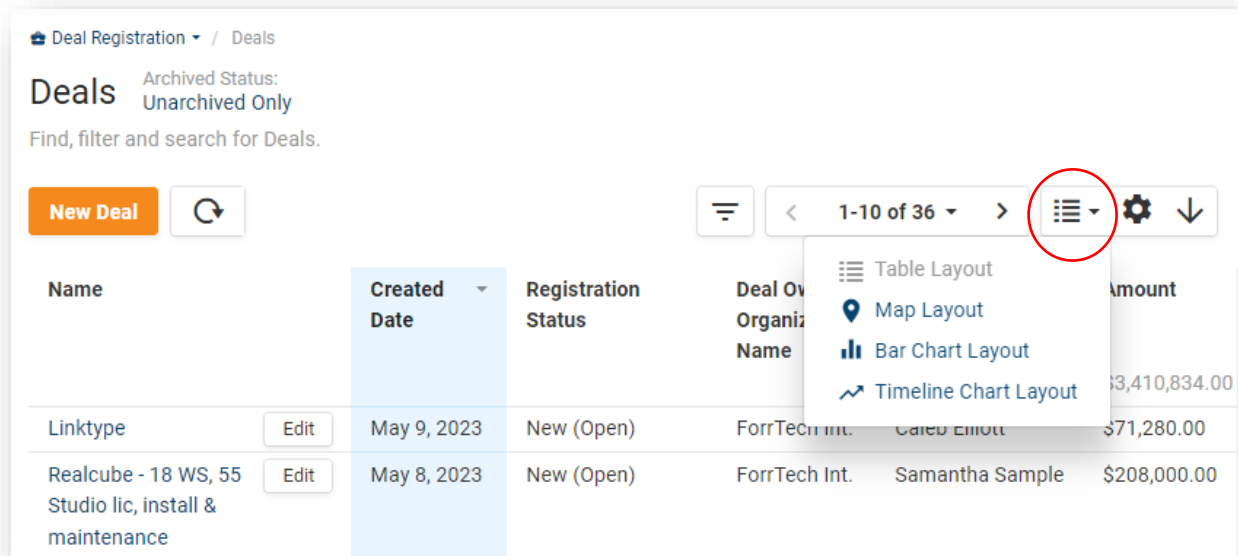
Table:

Name	Created Date	Registration Status	Deal Owner Organization Name	Deal Owner User Name	Amount	Close Date	Stage
					\$3,410,834.00		
Linktype	May 9, 2023	New (Open)	ForrTech Int.	Caleb Elliott	\$71,280.00	May 9, 2023	Prospecting
Realcube - 18 WS, 55 Studio lic, install & maintenance	May 8, 2023	New (Open)	ForrTech Int.	Samantha Sample	\$208,000.00	May 9, 2023	Closing
Chatterpoint - Maintenance Contract	May 6, 2023	Expired (Closed)	ForrTech Int.	Samantha Sample	\$88,000.00	May 9, 2023	Proposal
Yombu - Maintenance	May 6, 2023	New (Open)	ForrTech Int.	Caleb Elliott	\$37,500.00	May 9, 2023	Closing
Yozio	May 2, 2023	New (Open)	ForrTech Int.	Samantha Sample	\$100,000.00	May 14, 2022	Closed (Won)
Thoughtblab - Widget Infrastructure Upgrade	May 1, 2023	Approved (Closed)	ForrTech Int.	Samantha Sample	\$141,500.00	May 9, 2023	Closed (Won)

- Lister pages can be configured to display up to 200 items per page:



- Lister pages can also be configured to display data in the following formats:



- **Table Layout**- allows you to view the items on the page in a list format
- **Map Layout**- gives you a visual representation of all of your records on a geographical map
Please note that not all record types support the Map View.
- **Analysis Layouts** - provides a visual representation of your data by converting columns to bar charts and graphs
 - **Bar Chart Layout**- shows a bar chart or pivot table with a snapshot of your data
 - **Timeline Chart Layout**- shows a line chart or pivot table with activity over time

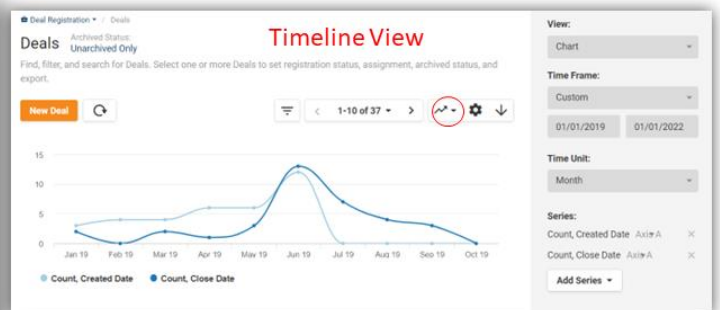
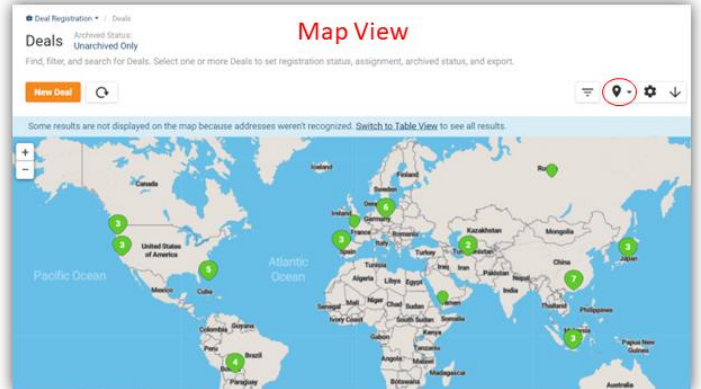
Deal Registration > / Deals

Table View

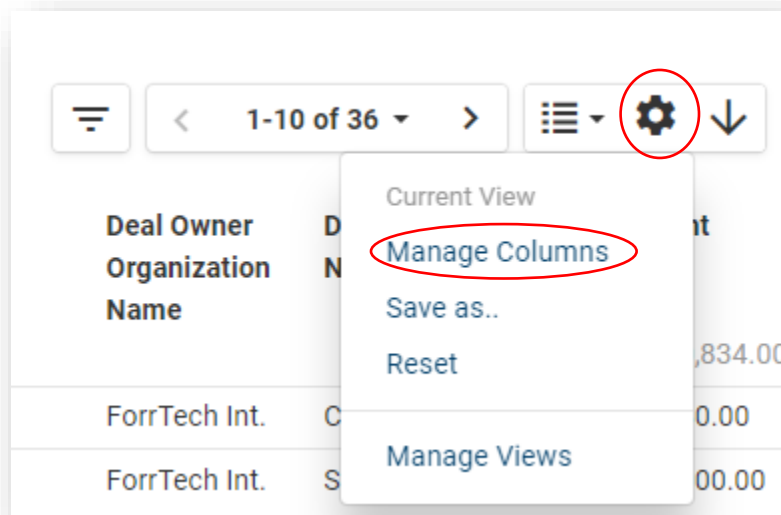
Deals Archived Status: Unarchived Only
Find, filter, and search for Deals. Select one or more Deals to set registration status, assignment, archived status, and export.

New Deal Actions

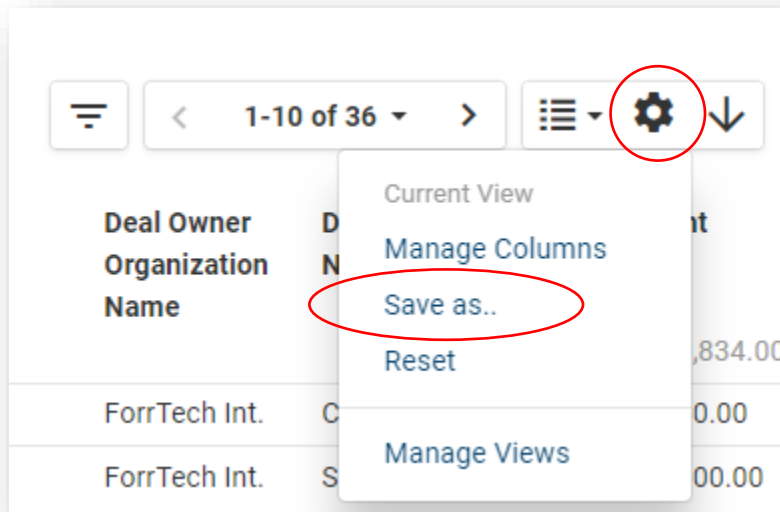
<input type="checkbox"/>	Name	Created Date	Registration Status	Deal Owner User Name	Amount	Close Date
<input type="checkbox"/>	Chatterpoint - Maintenance Contract	Jun 26, 2019	Expired (Closed)	Samantha Sample	\$4,486,834.00	Aug 8, 2019
<input type="checkbox"/>	Edgetag	Nov 12, 2018	New (Open)	Caleb Elliott	\$51,000.00	Jun 26, 2019
<input type="checkbox"/>	Ford Werke GmbH	Mar 13, 2019	Approved (Closed)	Johann Werther	\$114,000.00	May 6, 2019
<input type="checkbox"/>	Gigazoom	Nov 22, 2018	New (Open)	Leona Watts	\$75,000.00	Jun 29, 2019
<input type="checkbox"/>	Highland Manufacturing Ltd. - Deal 1	Jun 20, 2019	New (Open)	Brooklyn Hudson	\$150,000.00	Jun 29, 2019
<input type="checkbox"/>	Inno2	Jun 20, 2019	New (Open)	Leona Watts	\$317,000.00	Jun 14, 2019
<input type="checkbox"/>	Jabberstorm	Dec 6, 2018	New (Open)	Caleb Elliott	\$85,000.00	Apr 17, 2019
<input type="checkbox"/>	JAL - Upgrade & Annual Maintenance	Jun 12, 2019	Approved (Closed)	Daisuke Kato	\$350,000.00	Jul 8, 2019
<input type="checkbox"/>	Jaloo - Initial Widget infrastructure build-out (CX Studio, etc.)	May 22, 2019	In Progress (Open)	Caleb Elliott	\$101,500.00	Aug 22, 2019
<input type="checkbox"/>	Jaxbean	Jun 12, 2019	New (Open)	Leona Watts	\$44,000.00	Oct 10, 2018



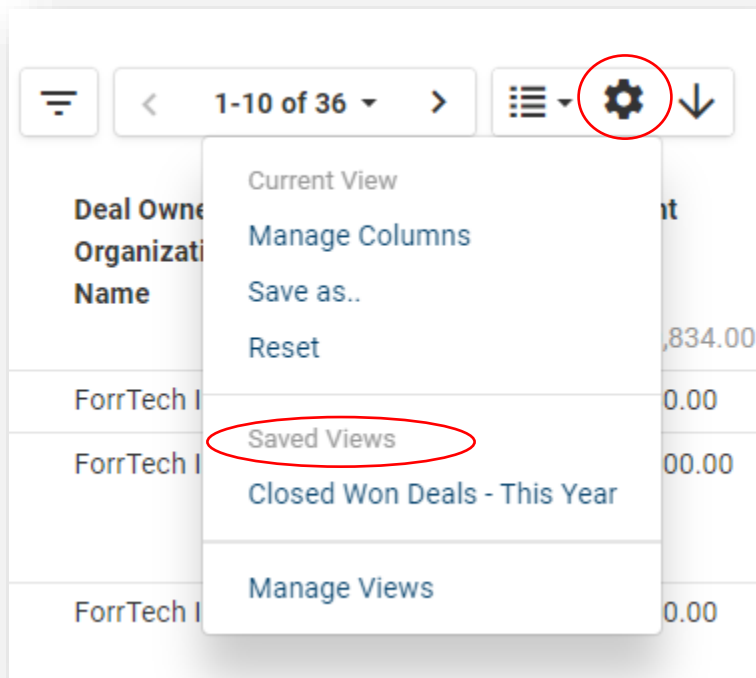
- To add, remove and move columns from the Table View in Channeltivity, click the gear icon in the top right corner of the lister page and select "Manage Columns."



- You can save Views/Reports, by clicking the gear icon > Save As.



- To access saved Views/Reports > click the gear icon to view your saved views.



- To export a View/Report to Excel, click the downward-facing arrow > Export to Excel.

The screenshot shows a software interface with a table. The table has columns for 'Deal Owner Organization Name' and 'Deal On Name'. A dropdown menu is open, showing 'Export to Excel' and 'Print View' options. The 'Export to Excel' option is circled in red. The table also shows a total value of \$3,410,834.00 and two rows of data: 'ForrTech Int. Caleb Elliott \$71,280.00' and 'ForrTech Int. Samantha Sample \$208,000.00'.

Deal Owner Organization Name	Deal On Name	
		\$3,410,834.00
ForrTech Int.	Caleb Elliott	\$71,280.00
ForrTech Int.	Samantha Sample	\$208,000.00